

End User Clients



Future-proof solutions from the mezzanine experts

Having designed and delivered mezzanine solutions for over 30 years, MiTek Mezzanine Systems offers unrivalled technical expertise and project management skills. We can help you achieve a high-quality yet affordable solution that is designed for rapid installation.

Future-proof designs

We focus on understanding your business in order to provide a mezzanine that meets your current and future needs; the earlier we get involved, the better as our know-how may influence the design and construction of new buildings.

Faster completion

Intelligent design and efficient project management result in faster progress and earlier handover, enabling you to profit from your investment sooner.

Expertise and experience

Vast experience, gained through over 10,000 installations worldwide, results in rapid but realistic project timelines, supported by an agile supply chain and reliable contractors.

Secure investment

Not only is your mezzanine faster to install than a concrete floor, it can be relocated if necessary – so, if you lease your building, you can hand it back in line with pre-lease conditions.

Pioneering innovation

Shared investment in R&D across our global footprint means cutting-edge but cost-effective solutions; drawings and animations help you visualise your mezzanine solution, and you can visit customer sites or our local Innovation Hub.

Read about the benefits we offer overleaf...

End User Clients Case Studies

Business campus with multi-tier mezzanine floor

Challenge

Create a future-proofed multi-tier mezzanine floor with options for business expansion. The mezzanine design needed to be flexible and capable to accommodate different usage requirements.

Solution

Provide design engineering expertise and product knowledge to guide client's decision process. A 2-level system that can be upscaled to a 3rd level was installed to meet the client's current requirements and future business ambitions.

Manchester, UK
British e-commerce company



Rochester, UK
Supply chain management company

4-tier mezzanine floor within fulfilment centre

Challenge

To finalise the building plans for the client's fulfilment centre, mezzanine options needed to be decided on very early in the project. The aim was to build a cost-effective mezzanine that would meet client's requirements now and in the future.

Solution

Visit to MiTek Mezzanine System's Innovation Hub and an existing customer site to see and evaluate different mezzanine options. This helped the client to make design decisions early, resulting in substantial time and cost savings.



End users reap the benefits of global scale mezzanine construction

Having a global footprint secures benefits that MiTek Mezzanine Systems is able to pass on to end users.

"Being the first global mezzanine company has secured a number of benefits for us," explains Scott Chambers, Managing Director UK and Europe for MiTek Mezzanine Systems, "and we've been able to share these with customers, which has helped us secure new contracts."

Global gains

Tangible benefits include the ability to leverage economies of scale. "Our size means we are able to secure savings in many aspects of the business," says Scott Chambers, "particularly in research & development and procurement, which mean we can provide even better value."

Another important advantage – especially for international clients – has been the ability to deliver a consistent standard of mezzanine anywhere in the world. "We provide a wider, more unified service network," says Scott Chambers. "We also have the capacity to handle very large-scale and complex projects, which is increasingly demanded. Also, the strength and reach of our parent group is undoubtedly reassuring for clients," he adds.

Unrivalled experience

Since its origins almost 35 years ago, MiTek Mezzanine Systems has completed over 10,000 installations worldwide for brands

including Amazon, ASDA, DHL, DPD, H&M, Lidl, Mercedes, Rolls Royce, Tesco, The Hut Group and Toyota. "All clients – not just the large, international ones – benefit from this experience," says Scott Chambers. "We have a depth of expertise in diverse market sectors that customers really value, plus the shared investment in R&D means a faster rate of innovation."

Speed to market

Global scale can also secure important benefits in terms of agility. "Speed to market is a phrase we hear increasingly often," says Scott Chambers. "The faster we can deliver a mezzanine project, the sooner the customer can profit from their investment and gain competitive advantage. Being a global business helps us to harness new technologies and hone our processes to minimise project timelines, with the robustness of our supply chain enhancing our agility."

Local know-how

Global reach needs to be balanced with local presence to ensure success. "Having experienced teams on the ground is imperative to really understand the client's business and its evolving needs," says Scott Chambers. "Combined with knowledge of local regulations and culture, this expertise enhances communication, minimises risk and speeds up delivery. It also helps to future-proof our mezzanine solutions, which is what ensures long-lasting relationships with our customers."



Scott Chambers
Managing Director UK/EU

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