

**COMMERCIAL SOLUTIONS** 

# MEZZANINE SOLUTIONS FOR GENERAL CONTRACTORS



# MiTek<sup>®</sup>

## A RELIABLE MEZZANINE PARTNER FOR GENERAL CONTRACTORS

MiTek works alongside leading general contractors to design and deliver future-proofed mezzanine solutions. With a reputation for reliability, speed and quality, partnership with us secures many benefits:



If we are engaged early in a project, our mezzanine expertise can influence the design and construction of buildings, with the potential to enhance the facilities.



With experience from over 10,000 mezzanine projects delivered worldwide, we provide tailored solutions with unrivalled strength and stability, plus valuable advice on the entire system life cycle.



We have a reputation for producing project management plans that are not only rapid but also realistic and robust, enabling more efficient and faster builds with safety always paramount.



Our ability to handle very large-scale projects to a consistent standard anywhere in the world while minimizing our carbon footprint is underpinned by an agile supply chain, with approved suppliers around the globe.



MiTek's deep mezzanine knowledge helps to avoid the pitfalls that lead to project delays, resulting in earlier handover and allowing the client to profit from their investment sooner.



Early engagement in a client's project enables our team to provide mezzanine insight that can secure cost savings in terms of the building's construction.







#### DISTRIBUTION CENTRE FOR A MULTINATIONAL RETAILER

#### General contractor client - Peterborough, UK

#### CHALLENGE

#### SOLUTION

Providing design engineering expertise to support a 2-tier integrated system required close liaison with the frame designer to incorporate the structure into the building. The client's preferred decking option was not a local product and additional duties and shipping costs made it too expensive. To minimize costs for the client, we sourced an alternative local decking product and arranged visits to both our Innovation Hub and a customer site so that the client could experience the alternative decking solution and discuss the options available.

#### SPECIFICATION

**Mezzanine area:** 18,700 sq m (201,285 sq ft)

Number of levels:



#### FULFILMENT CENTRE FOR A MAJOR E-COMMERCE COMPANY

#### General contractor client - Magdeburg, Germany

#### CHALLENGE

Due to changes in the industry, this global e-commerce client decided to add 31,500 sq m of floor space despite the fulfilment centre build already being well underway. The client needed a quick solution and turnaround time for the mezzanine design and build.

#### SOLUTION

MiTek was able to deliver this timecritical project within 12 weeks thanks to having an experienced in-house design team, who had already delivered over 100 projects for the client globally. A robust supply chain ensured the project was free from capacity restrictions.

#### SPECIFICATION

**Mezzanine area:** 31,500 sq m (339,063 sq ft)

Number of levels: Single floor, steel platform support structures

### OUR COMMITMENT TO GENERAL CONTRACTORS

## **Geoff Green** explains why leading general contractors trust MiTek as their mezzanine partner.

Providing customers with levels of service that exceed their expectations has secured repeat business for MiTek for over 35 years. Although traditionally viewed as relatively simple steel constructions, today's mezzanine floors are increasingly complex in both design and installation. As a result, early involvement of your mezzanine supplier in your project can secure significant benefits.

#### **Cost savings**

When engaged early in a project, we are often able to provide insight into the mezzanine design and installation that can help to ensure the most costeffective construction process for the building. If, on the other hand, we are invited to tender later in the project when the building shell and internal design are already finalized, it may be that some elements cannot be delivered in the most economical way - or, in some cases, are not even technically feasible - which can result in expensive alterations and project delays.

#### **Speed and agility**

MiTek has a reputation for speed in project delivery, even when it comes to large-scale, multi-tier mezzanine solutions. We are not tied to any one manufacturer, instead partnering with approved suppliers worldwide to ensure a rapid response, while also minimizing our carbon footprint. With software and engineering skills in-house, we can respond rapidly to requests to modify projects and we dovetail our schedules with those of other contractors to achieve the earliest possible completion date.

#### **Future-proof solutions**

Early involvement also allows time for visits to our Innovation Hub and to existing customers' sites, as well as for discussion about the client's current requirements and growth ambitions, helping to future-proof the mezzanine solution.

#### **Integration expertise**

With automation and IT playing an increasing role in many industries, mezzanines today often have special requirements in terms of maximizing strength while also minimizing vibration and electrostatic resistance. We have proven expertise in integrating robotics and automated logistics systems with our mezzanines, as well as providing general contractors with mezzanine-specific advice for building regulations approval.

#### **Global footprint**

MiTek is part of Berkshire Hathaway, an organisation focused on transforming the construction industry through creative, smart and sustainable solutions. As the first global mezzanine company, we have access to the very latest technologies through shared R&D. Global presence gives us the capacity to handle very large projects while securing economies of scale to make our solutions more affordable.



**Geoff Green** UK & EU Sales Director

WHEN ENGAGED EARLY IN A PROJECT, WE ARE OFTEN ABLE TO PROVIDE INSIGHT INTO THE MEZZANINE DESIGN AND INSTALLATION THAT CAN HELP TO ENSURE THE MOST COST-EFFECTIVE CONSTRUCTION PROCESS FOR THE BUILDING.

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